European Investment Bank The EU bank

EUROPEAN INVESTMENT FUND

Technical Assistance Procurement in the EIB

Procurement Principles of EIB

The EIB as the European Union's financing institution is committed to respecting the fundamental EU principles of public procurement, such as the principles of **equal treatment**, **non-discrimination** and **transparency**.

General rule - these principles can be best implemented by competition among qualified tenderers and by a **selection based both on cost and quality considerations**.

European Union law on public procurement, in particular Directive 2014/24/EU of the European Parliament and of the Council of 26 February 2014 on public procurement.

Procurement Principles of EIB

EIB's Corporate & Technical Assistance Procurement Guide - explains the procurement of services, supplies, works and concessions managed by the EIB (based on the EU Procurement Directive):

- Vademecum – EIB own account
- Procedures Manual for external consultancy services financed under advisory mandates or bilateral agreements

Technical Assistance

EIB may provide technical assistance (TA) services in accordance with the terms and conditions set out by its Board of Governors, in compliance with its Statute

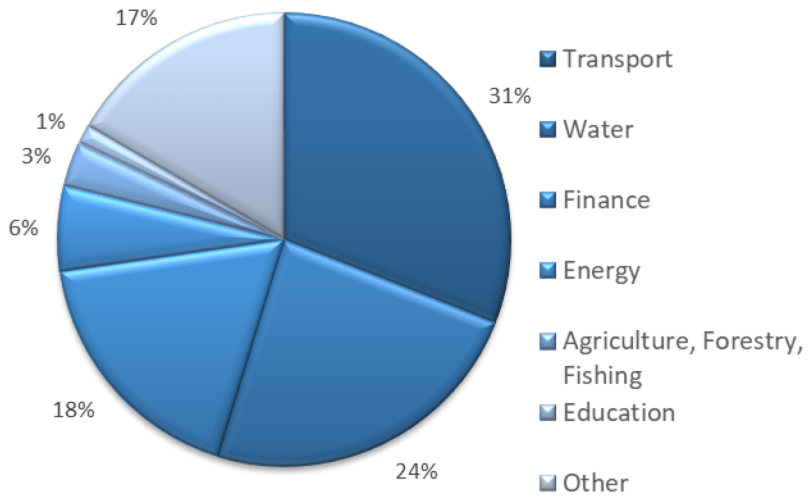
Technical assistance services/advisory services - all expert advice and expertise-based tasks delivered by the EIB Group staff or by consultants managed by EIB Group staff

Consultant Procurement and Contract Management Division (CPCM) manages TA services, financed from external sources (i.e. the EU)

Technical Assistance Overview

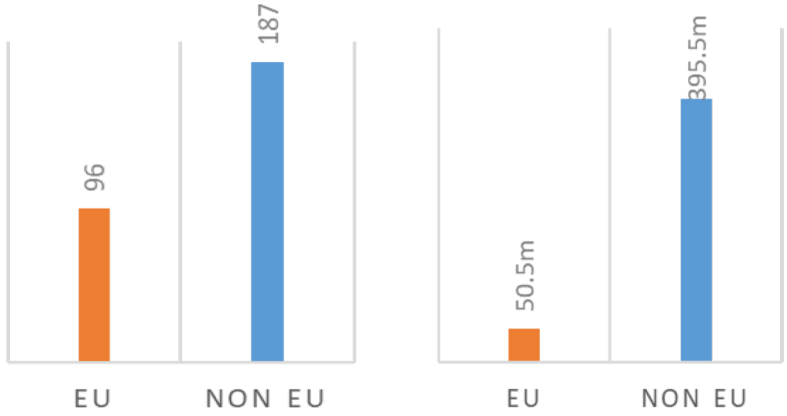
The EIB provides support for:

- Project upstream activities
- Project identification and preparation
- Project implementation
- Project monitoring



Figures (end 2017):

- 33 mandates
- 283 active TA operations
- Total volume of active portfolio is EUR 446 m, out of that 60% contracted operations
- 55% of TA operations outside the EU are linked to lending activities
- 11% of total volume is related to operations within the EU



Overview of procurement procedures

Published procedures:	• **Restricted or open** • Competitive procedure with negotiation • Competitive dialogue • Innovation partnership
Non-published procedures (below the threshold)	• Negotiated procedure with five candidates without prior publication of a contract notice • Single tender/Direct award

Thresholds for the procurement procedures

Published tender procedure:

- ≥ €221,000

Non-published procedures:

- Single tender/Direct award:
  - < €50,000 - outside EU
  - < €35,000 - EU28
- Negotiated procedure with at least five candidates:
- ≥ €50,000 but < €221,000 - outside EU
- ≥ €35,000 but < €221,000 – EU28

Technical Assistance Procurement

Exclusion criteria EU Directive

Selection criteria (capability to perform the contract)

- Economic and financial standing
- Technical and professional ability

Award criteria

- Most economically advantageous tender - the best price-quality tender
- Technical compliance threshold is usually 80%.
- Weighting between technical and financial offer is usually 80/20.

Technical Assistance Procurement

Technical offer

- Organisation and Methodology
  - Rational
  - Strategy
  - Timetable
- Key Experts

Useful links and contacts

EIB's Corporate & Technical Assistance Procurement Guide

- http://www.eib.org/en/infocentre/publications/all/guide-for-procurement-of-services-supplies-and-works-by-the-eib-for-its-own-account.htm

Gabriela Teletin – g.teletin@eib.org